



# MANAGING INFORMATION SECURITY, COMPLIANCE & BUSINESS RISKS

A proven, customer-centric approach to risk management

Pressures on businesses today have never been greater. You not only have to focus on generating revenue and ensuring a profitable bottom line, but you must also protect your organization from a growing number of outside risks.

Cybercriminals are lurking to breach your IT network. Government and other third-party regulators hover over you to make sure you remain in compliance. Keeping up with rapidly advancing technology is a constant, nagging concern.

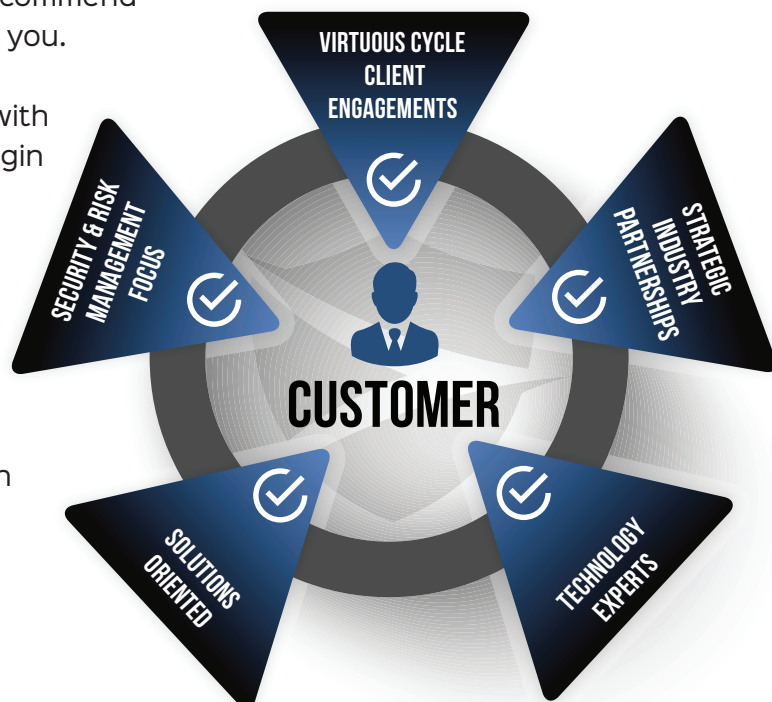
Solving these challenges and securing your organization from these risks is daunting. You can lessen the burden and help ensure you protect your business by partnering with a qualified third party like DG Technology, who can guide you through the perilous times in which you must operate. Focusing on running a successful business is difficult enough so engaging help to provide solutions to protect your environment is often a wise business choice.

## THE DG DIFFERENCE

**D**G Technology is a customer-centric technology expert and business consultant that delivers services and products to minimize your information security, compliance, and business risks. We use a proven methodology that focuses on thoroughly understanding your needs and challenges, enabling us to recommend the most appropriate tools and technology for you.

We put you in the center of everything we do with a “virtuous cycle” engagement process. We begin by learning everything we can about your business and by building a relationship with you so we continually provide important feedback.

This approach results in a risk management solution customized for your specific IT and business environment. Our ongoing interaction and growing understanding of your business over time ensures we continually modify our solutions and recommendations to meet your evolving needs.



# OUR SUCCESS PROGRAMS

## PRODUCT MANAGEMENT

We supplement your internal resources by handling the tactical aspects of your technology investments including:

- ✓ Upgrade and tuning
- ✓ Monitoring product configurations
- ✓ Review of functionality and status
- ✓ Tracking product obsolescence
- ✓ Managing software version control
- ✓ Assessing interoperability and integration among vendors

## VENDOR MANAGEMENT

We assume the burden of managing your technology vendors so you can free up your team to focus on business innovation by:

- ✓ Ensuring roadmaps are presented and evaluated
- ✓ Mapping products to desired outcomes
- ✓ Conducting quarterly vendor reviews
- ✓ Handling escalations with vendors
- ✓ Maintaining vendor scorecards
- ✓ Managing strategy and strategic vendor relationships

## SECURITY SERVICES

We provide the support and services you need to keep your system secure and running smoothly such as:

- ✓ Security operations services
- ✓ Security policies and procedures
- ✓ Strategic security planning
- ✓ Penetration testing
- ✓ Cloud security management
- ✓ Upgrade management
- ✓ System health checks
- ✓ Implementation and installation support
- ✓ DXL programming

# KEY PILLARS

of a DG Technology Solution

## CUSTOMER CENTRIC

Our consultants strive to immerse themselves in your business and absorb as much knowledge as possible. Our goal is to build relationships, not conduct transactions.

## VENDOR AGNOSTIC

Our strategic partner network includes industry leading companies like MEAS, McAfee, AppDynamics, Proofpoint, CA Technologies, and Forcepoint. This gives us the flexibility as a trusted advisor to recommend the most appropriate technology solution for your specific needs

## RISK MANAGEMENT FOCUS

We know what it's like to manage a technology lifecycle. Our years of industry and technology experience combined with intimate knowledge of your business enables us to provide solutions to minimize risks that can damage your business.

DG Technology is not simply a software and hardware reseller. We help you manage all types of risk through use of appropriate technology and business processes. We deliver technology and business solutions across all platforms- mobile to desktop to mainframe. Ultimately, we are value-focused, working to optimize your new and existing technology investments to help increase your ROI and provide you with the best business protection possible.



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