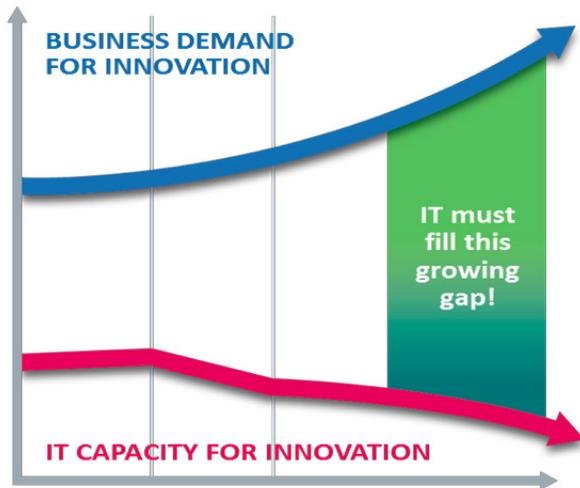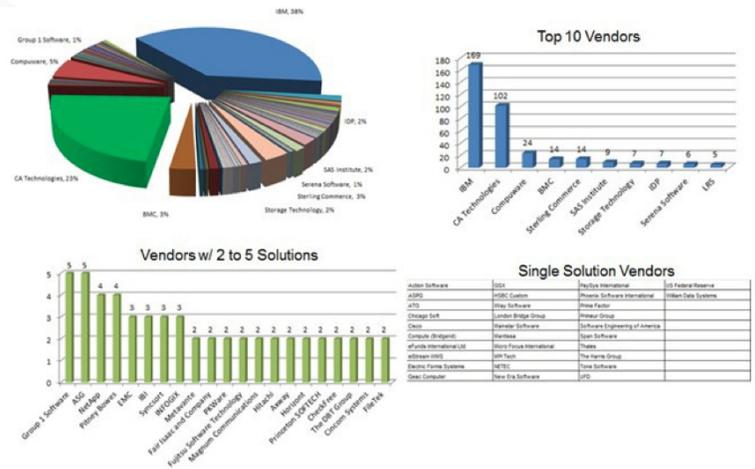# COST OPTIMIZATION
Begins with Software Rationalization from DG Technology

Organizations are constantly striving for a more efficient, reliable, agile, and cost-effective computing environment. Software Rationalization with DG Technology provides the methodology and insight you need to drive down costs and gain new efficiencies. It achieves results by tackling complexity and redundancy in your IT infrastructure and will help you reduce cost and run rates, increase throughput, and improve service quality for your customers.

THE VALUE

DG Technology approaches Software Rationalization as your strategic partner. As the leading IT management software and solutions vendor, we know how solutions interact. We know where to reduce complexity and eliminate redundancy. We know what areas commonly consume excessive resources. With Cost Optimization from DG Technology, you will reduce the complexity that is taxing your organization and which stands between you and genuine IT transformation.
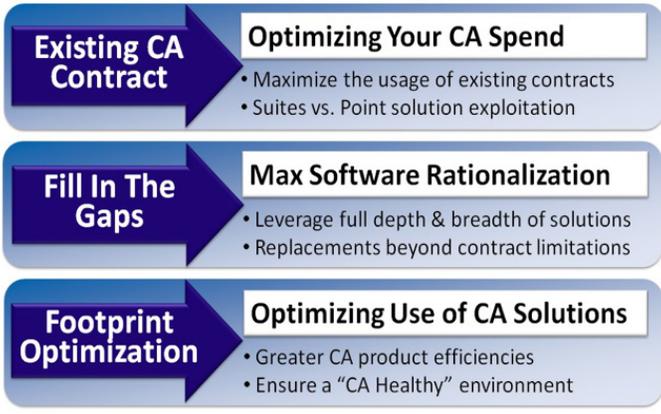
Mainframe Cost Optimization, a comprehensive program designed by CA Technologies and in use by DG Technology will help you streamline your software portfolio by automatically cataloging existing software assets and usage, mapping IT resources against business needs, defining a desired future-state, and creating a plan to reach that outcome.

WE CAN HELP YOU

- Reduce run rates, maintenance, and vendor management costs

- Improve efficiencies in daily operations and increase service quality

- Improve agility—freeing resources and budget for strategic projects that drive business value

The Mainframe Cost Optimization program is designed to drive OPEX/CAPEX from IT software tools portfolios. To date, this program has engaged with more than 70 customers. Our typical Software Rationalization demonstrates a 24% reduction in solutions and a 14% reduction in vendor footprint. On average, we assist in the achievement of a $2M to $4M reduction in annual OPEX spend.

Existing CA Contract
Optimizing Your CA Spend
- Maximize the usage of existing contracts
- Suites vs. Point solution exploitation

Fill In The Gaps
Max Software Rationalization
- Leverage full depth & breadth of solutions
- Replacements beyond contract limitations

Footprint Optimization
Optimizing Use of CA Solutions
- Greater CA product efficiencies
- Ensure a "CA Healthy" environment

THE BENEFITS

By identifying redundant, unused, or ineffective tools, Mainframe Cost Optimization defines a new, balanced, and optimized software portfolio that delivers greater value to your organization while reducing run-rate and expenses, enabling you to focus your financial and human resources on supporting the constantly changing demands of your business.

- Reduction of software/tool duplication to streamline software footprint and processes
- Cost optimization by eliminating license/ maintenance fees and resource needs
- Reduction in the number of software vendors by standardizing on Best of Suite solutions
- Simplification of the operational environment to drive service quality improvements
- Standardization in order to drive automation and sustainability

THE PROCESS

The Technology Mainframe Cost Optimization program is focused on three significant CIO Key Performance Indicators: Run-rate, Scale, and Throughput. We do this through a proven, collaborative process to provide the best possible solution to your business needs.
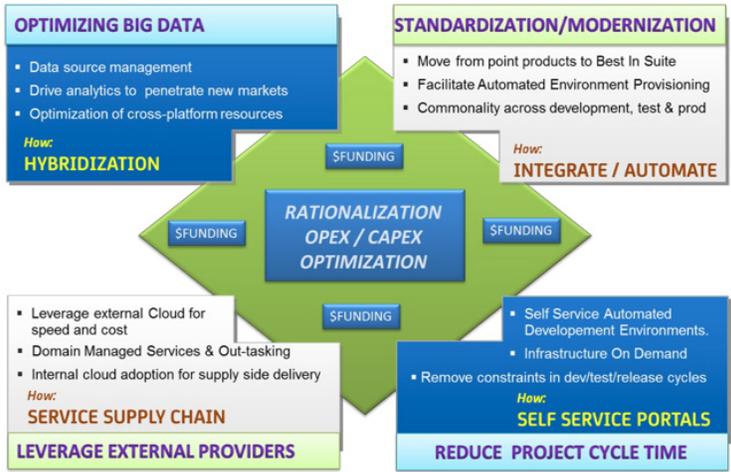
The DG Technology Cost Optimization program follows a multi-step collaborative process beginning with a Discovery and Analysis of your current environment, followed by the Validation, Planning, and Proposal stage, and then a Pricing and Rationalization Execution strategy designed to reduce risk and ensure continuous governance.

Developing and managing a comprehensive deployment with the help of CA Professional Services leverage best practices, expertise, and proven processes to deliver a comprehensive deployment plan that speeds implementation and provides rapid, measurable time-to-value.

Software Rationalization implemented by CA Professional Services produces a precise, efficient, and optimized environment that saves money, reduces vendor management pressures, and reduces tool duplication.